

KATE CHEN

Senior Legal Advisor



PROFILE

Ms. Kate Chen is a senior legal advisor specializing in Cambodia's real estate and construction sectors. With nearly a decade of local practical experience and a strong cross-border legal background, she possesses comprehensive expertise covering land transactions, joint development, construction claims, dispute resolution, risk management, and deal structuring. She provides strategic and compliance-driven solutions for real estate developers, Chinese state-owned enterprises, high-net-worth individuals, and multinational corporations.

She excels in full-cycle legal support for development projects – ranging from early-stage due diligence and deal structuring to contract negotiation, performance supervision, and dispute management. She frequently acts as case manager and coordinator, liaising between clients and selected Cambodian law firms to ensure consistent communication, effective coordination, and alignment between legal services and commercial objectives.



Phnom Penh, Cambodia



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AREAS OF EXPERTISE

- Real Estate & Construction
- Dispute Resolution
- Investment Structuring & M&A Transactions
- Commercial Contracts & Corporate Compliance
- Investment Strategy & Tax Planning



LANGUAGES

- Mandarin
- English
- Cantonese
- Khmer

SELECTED PROJECT EXPERIENCE

Full-cycle Legal Services for Real Estate Development: Provided legal support for multiple large-scale development projects in central Phnom Penh, including land acquisition review, development agreement drafting, sales contract structuring, title registration, contract negotiation, and performance management.

General Contractor Legal Support: Long-term advisor to several Chinese State Owned Entities and publicly listed construction groups, covering construction agreement negotiation, payment security mechanisms, construction and claims risk mitigation, dispute resolution, and follow-up on Cambodian litigation procedures.

Large-Scale Land Projects: Advised on government long-term lease development projects, including government leasing, subleasing, land subdivision, investor engagement, and multi-project implementation.

Land Dispute Resolution: Represented clients in disputes involving concession land and long-term lease land, providing legal opinions, risk strategies, and full-process representation.

High-Net-Worth Client Services & M&A Transactions: Assisted clients in real estate investment and corporate acquisitions, offering one-stop support from due diligence, contract structuring, to title transfer.

Retainer Legal Services: Provided ongoing legal advisory services to leading companies in real estate development, mining, and special economic zone sectors.

Cross-Firm Coordination & Case Management: Acted as case manager coordinating multiple local law firms, ensuring smooth communication, controlled progress, and unified strategy.

PROFESSIONAL QUALIFICATIONS

- Guangdong Global Kingway Law Firm (China) Lawyer | 2025–Present
- NCAC 5th Executive Board (Cambodia) Member | 2025–Present
- NCAC Accredited Arbitrator | 2023–Present
- ETC Law Group (Cambodia) Senior Partner & Legal Advisor. | 2016–Present
- China Resources Asset Management Co., Ltd. (China) Legal Advisor | 2011–2013

EDUCATION

- CamEd Business School (Cambodia) Certificate in Cambodian Taxation, 2016
- The University of Queensland (Australia) Master of Laws (Advanced), 2014–2015
- National BAR Examination (China) 2011
- South China University of Technology (Guangzhou, China) Bachelor of Laws, 2007–2011