

**Jie Yang**

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Nationality: China

Personal Summary

1. Professional Qualifications: Certified in Chinese Legal Profession, Arbitrator Qualification from Cambodia National Commercial Arbitration Center, English Proficiency Certificate, Advanced Khmer Language Certificate, English Contract Certificate.
2. Experience: Long-term resident in Cambodia with extensive knowledge of Cambodian law, politics, and society, as well as a strong network and collaboration experience in the Cambodian legal field.
3. Language Proficiency: Fluent in English as a working language and conversational Khmer.

Education

Sept 2014 - June 2017 | Southeast University, China (985 University) | Master of Law
Sept 2010 - June 2014 | Nantong University | Chinese Language and Literature, Trade English
Sept 2007 - July 2010 | Jinling High School, Nanjing

Skills and Certifications

- Cambodia National Commercial Arbitration Center - Arbitrator Qualification
- Cambodia Trust Industry Qualification Certificate: Approved
- China National Legal Exam - Score: 361/600 (Pass)
- English Proficiency - CET6: 572/720 (Good)
- Business English - BEC Intermediate VANTAGE: Grade C
- English TEM4: Score: 81/100 (Excellent)
- National Secretary Level 3: Pass
- Mandarin Proficiency: Level 2 Grade A - 90.1/100
- Advanced Khmer - Royal University of Phnom Penh, Foreign Language Department L4
- Cambodia Tax Law - Camed Business School
- Shunde Polytechnic: Certificate of Completion in New Energy Power Generation System Design

Professional Experience

April 2023 - Present | SN Green Energy Group | Special Assistant to the President

- **Investment Structure Optimization & Tax Planning**
 - Designed investment and construction company structures to optimize expense allocation, reduce tax burdens, and enhance financial transparency, facilitating overseas project investment approvals.
 - Developed intra-group loan and investment structures, optimizing tax efficiency and saving approximately **\$260,000**.
 - Led the establishment strategy for the U.S. subsidiary, evaluating incorporation locations, labor costs, and logistics to achieve tax and operational cost efficiencies.
- **Mergers & Acquisitions (M&A) & Investment Analysis**
 - Spearheaded the **acquisition of a 10MW distributed solar project**, introducing audit procedures to negotiate a better deal and integrating tax considerations into financial models, ultimately saving **19% (approximately \$900,000)** in costs.
 - Conducted **investment research on distributed solar energy**, assessing policy trends and market conditions to adjust investment strategies, mitigating potential losses and ensuring sustainable profitability.
 - Developed an **investment report for ground-mounted solar projects**, analyzing cost structures and expected returns in Cambodia, providing strategic insights for the company's overseas investment decisions.
- **Corporate Finance & Financial Structuring**
 - Designed the **financial company structure**, evaluating external market rates against in-house setup costs, ultimately achieving the targeted financial structure at **38% of market costs**.
 - Led the financial audit of the U.S. project company in collaboration with valuation firms and accounting firms, identifying financial mismanagement, duplicate charges, and incomplete capital injections, saving approximately **\$700,000** in investment costs.
- **International Business Support & Compliance**
 - Managed **immigration and overseas visa applications for senior executives**, successfully securing investment immigration approvals and business visas for Australia and the U.S., ensuring smooth international business operations.

March 2022 - April 2023 | Yingke ASEAN Law Firm | Consultant Lawyer

- Expanded and provided legal services to long-term advisory clients, including real estate, mining, aviation, and hotel industries.
- Participated in business negotiations and acted as a consultant lawyer and translator in

M&A, foreign investment, and real estate meetings.

- Coordinated with financial and tax partners for financing and tax services projects.
- Assisted clients in handling government documentation, including Ministry of Commerce, Tax Department, Land Department, and others.
- Handled client inquiries on structure design and dispute resolution for equity, sales, labor, and immigration matters.
- Client cases include a state-owned airport operator, listed real estate company equity transfer, and advisory for Chinese mining companies.

Jan 2018 - Mar 2022 | R&F Properties (Cambodia) | Legal Supervisor

- Drafted and revised contract templates including sales contracts, distribution agreements, and advertising contracts.
- Participated in high-value client negotiations and distribution contract discussions.
- Conducted company-wide legal training sessions on local labor relations, real estate law, and edited the legal bi-weekly report.
- Coordinated with Cambodian local attorneys on due diligence, contract revisions, and compliance matters.
- Liaised with Cambodian government departments including the Ministry of Labor, Ministry of Finance, and Ministry of Commerce.
- Managed individual dispute cases, trademark protection, and bylaw amendments.

Oct 2016 - Dec 2017 | Hongdou Group (Cambodia) Subsidiary (Sihanoukville Special Economic Zone) | Legal Officer

- Trained in contract review, amendments, and labor and social security policies at Wuxi Headquarters for two months.
- Handled international legal matters for the Cambodia branch from January 2017.
- Drafted, reviewed, and signed employment contracts, internal land and factory lease contracts, and retail space rental agreements.
- Engaged with Cambodian local lawyers on commissioned cases.
- Liaised with local government departments and managed dispute cases, trademark maintenance, and bylaw amendments.

Internships

Dec 2015 - Feb 2016 | Dacheng Law Firm, Nanjing | Intern

Mar 2014 - Jul 2014 | Country Garden Group Jiangsu Regional HR Dept | Recruitment Intern

Jun 2012 - Oct 2012 | Xanterra, Yellowstone Park, USA | Cultural Exchange Student

Work Honors

- Awarded 'Best Lecturer' at R&F Properties (Cambodia) in 2020 for contributions to legal education and training.

Certification of Achievement