

Mr. Huon Soknymph

Commercial Arbitrator/Mediator (ID: 007)

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Mr. Huon Soknymph is one of the first Commercial Arbitrator & Mediator admitted and listed at National Commercial Arbitration Center (NCAC). He was an Executive Board Member with two appointed roles as Treasurer and Chairman of the Membership Committee of the Centre and a Senior Legal Counsel for NITEH LAW Group from 2019-2022. Currently, **Soknymph** is the Chairman/President of Alternative Dispute Resolution Researchers of Cambodia (**ADR Researchers**). Out of from his current legal practice experiences, **Soknymph** had been employed by multi-national and national companies for more than 20 years handling commercial development activities for Cambodia International Airports, managing B2B sales & marketing strategies for international electronic firms, providing trainings on sales management and negotiation skills, and assisting with real estates & commercial dispute resolutions for both foreign and domestic corporates.

CORE SKILLS

10 / 10

Commercial Arbitration/Mediation

10 / 10

Property Commercial Development

9 / 10

B2B Sales & Marketing

10 / 10

Negotiation

EDUCATION

MBA in Entrepreneurship and Project Management –

Lille 1 et Lyon 2 University, France

MBA in General Management –

Paññāsāstra University of Cambodia (PUC), Phnom Penh,

Bachelor of Law (LLB)

Royal University of Law and Economics, Phnom Penh, Cambodia

Bachelor of Science (BSc)

in Forestry Engineering

Royal University of Agriculture, Phnom Penh, Cambodia

Diploma

Airport Commercial Management

International Airport Transport Association (IATA), South Korea

MEMBERSHIP

Certified Commercial Arbitrator/Mediator

*National Commercial Arbitration Center (NCAC)
Accredited Mediator of CEDR*

Mediator

*Hainan International Mediation Center
China*

Member

Board of Engineers Cambodia (BEC)

MAJOR EXPERIENCE

Arbitration & ADR

- Served as commercial arbitrator and has handled several cases as legal counsel under the rules of the NCAC and Code of Civil Procedure.
- Has advised and assisted clients in respect of landed property dispute resolutions.

Property Commercial Development and B2B Sales Management

- Negotiate and craft a variety of agreements relating to commercial contracts including, but not limited to, mixed-use property concession, property lease, service operations, international sales of goods, and design & installation.
- Has been employed in managerial role in charge of property commercial development with annual revenue generation of more than USD10M from concession fees, royalty fees, rent and other profit sharing for 10 years.
- Manage B2B sales with annual sale turnover of USD4-5M for 3 years.

Selected Recent Projects

- Handled mediation cases concerning land, property and loan disputes.
- Handled a commercial arbitration case in Real Estates of USD-million valued dispute. The dispute concerns the purchase of land.
- Acted as counsel for a commercial arbitration case in Construction sector with USD-million valued dispute under SIAC Rules.
- Represented a landed property owner to handle a dispute over a USD30M Real Estates development project. The dispute concerns land acquisition and deed titles.
- Represented an investor to handle a dispute over a USD53M resort development project.
- Advised and assisted an investor in business and investment legal reviews for USD100M economic land concession deal.
- Represented several clients to handle disputes over landed property titles and building ownership rights.
- Employed as Corporate & Legal Advisor to a local Group of Companies for development and operations of a recreation park and resorts.
- Advised on a mixed development of a huge landed property, including land acquisition, development and investment license, joint venture agreements, customer and supplier contracts, and the legal and government relations.